

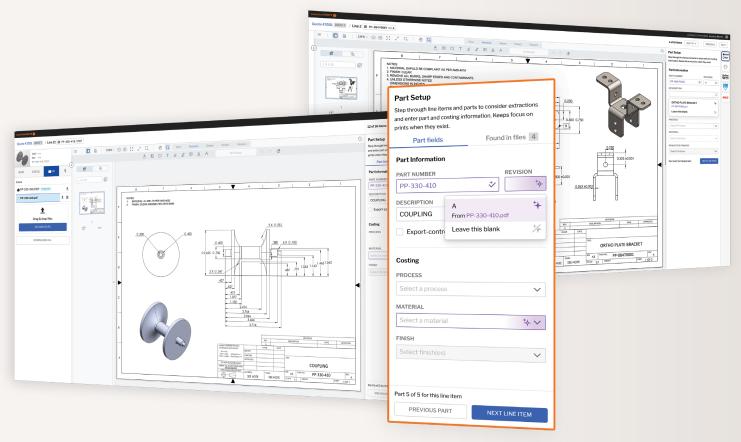
Quote Setup, Reimagined

With Paperless Parts, transform quote setup from a tedious, manual process to a streamlined, Al-supported workflow.

Over the next seven years, McKinsey expects that anywhere between \$275–\$460 billion of manufacturing will return to the United States. That means shops will end up quoting an additional \$1.1–\$1.8 trillion worth of RFQs, a 12%–20% increase over the ~20 RFQs per week that an average shop quotes today.

With more RFQs coming in the door, having the right tools and processes in place will be critical for reviewing your RFQs, prioritizing your quoting, and ensuring nothing slips through the cracks. Will your shop be prepared for the increase in quotes headed your way?





Al-powered suggestions help extract key part information out of prints

Setting up your quote is now faster and easier.

Paperless Parts has introduced a purpose-built, Al-supported workflow to bridge the gap between your inbox and your quoting tool. Our new quote setup workflow helps automate repetitive, error-prone tasks associated with setting up a quote and frees up estimators to focus on the hard stuff: accurately costing and pricing parts.



Custom-built tools and workflows help you review quote files and organize BOMs faster.



Leverage AI to automate the extraction of key data from RFQ emails and prints, reducing time-consuming, repetitive, and tedious tasks.



Paperless Parts scans all RFQ documents for malware, safeguarding your systems and protecting your data.

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How it Works

Receive the RFQ

Forward your RFQ from your email to Paperless Parts, automatically creating a new quote with all RFQ files attached, malware scanned, and ready for review.

Create line items

Build your BOM faster than ever - utilize AI suggestions to quickly organize files into line items. No more renaming, organizing, and building folders on your shared drive.

Enter Part Information

With our Al-supported Part Setup tool, critical part data is identified and offered as suggestions, reducing time searching for details on prints and eliminating errors from transcribing or missing information.

Begin Quoting

Now you're ready for costing and pricing!

The impact of this new workflow is tremendous. Getting through 30-40 quote packages with 5-15 files per line item would have taken me hours before, now I can get it done in about 30 minutes. This workflow has also improved communication within our team, and allows us to get started on guotes faster."

Justin Quinn, Focused on Machining

A Faster, Streamlined Quoting Experience

Never miss a quote again: Keeping tabs on the status of quotes via email or an Excel spreadsheet is tedious and can allow opportunities to slip through the cracks. With the new quote setup workflow, a quote is automatically created by forwarding RFQs directly from your email to Paperless Parts, with all necessary information attached and instantly available for your estimating team.

Enhance security: Downloading RFQ packages to your hard drive can introduce the potential for malware. With Paperless Parts, all files are malware-scanned, and your quoting environment is a secure, CMMC-compliant workspace to store quote-related information.

Review files and build line items: Organizing files in your shared drive can require a lot of back-and-forth between reviewing files, renaming, and reorganizing. With our viewing tools and automatic line item creation, organizing your quote files has never been easier. When you finish your quote, simply download your RFQ package with files organized and ready to drop into your shared drive for archiving. Easily create one or one hundred line items with part numbers, revisions, or quantities and bulk-update part information.

Quickly review and prioritize quotes: With a purpose-built file viewer, quickly review all line items in your quote and easily decide what work you want to prioritize for quoting, or what you want to no-quote. Effortlessly identify files you may be missing or issues with your quote package so you can coordinate with your buyer.

Assistance by Paperless Parts: Assistance is a collection of AI-supported automations and shortcuts within Paperless Parts designed to help estimators quote faster and smarter. These suggestions eliminate tedious data entry by automatically extracting key data (part number, revision, customer contact, specifications, and more) from prints and RFQ documents.

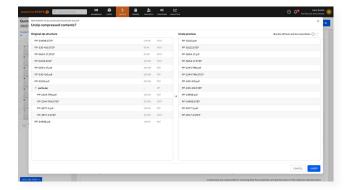
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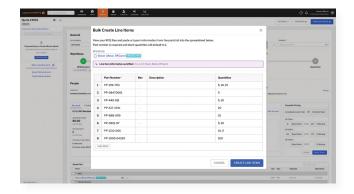
Easy archiving: When you're done quoting, download a full file package organized into folders based on line item for easy archiving in your shared drive.

Zip File and Pack-and-Go Support: upload files exactly as you receive them, and upzip and manage pack-andgos directly within the application.

Our business is primarily done through PDFs. The new AI capabilities make it easier to enter part information, and lowers our chance of mistakes.

Michael Hartmann, Hartmann's Inc.





Features Designed to Streamline the Quote Setup Process

Email forwarding: Users can now simply forward an RFQ from their email inbox to Paperless Parts to instantly start a quote with all quote files attached.

Al-powered line item extraction and file assignment: Paperless Parts reviews RFQ emails and associated files for part information, builds out line items, and autoassigns files to line items.

Quote Files: Unlike in traditional quote setup where relevant information is stored in the body of emails or on shared drives, Paperless Parts keeps all relevant files and supporting information in one centralized location associated with the relevant quote.

Bulk and drag-and-drop line item creation: With this new release, creating and manipulating line items has never been faster. Copy and paste directly from an email or CSV, or manually manipulate line items and supporting files to organize your quote in a way that best suits your shop.

PDF Viewer with Part Setup tool: The platform's PDF viewer makes it easier to pull data off of prints and into your quote by detecting critical part information.

Malware and virus scanning: Paperless Parts automatically scans files for malware and viruses upon both receipt and download.

Built For Manufacturers, By Manufacturers

Manufacturing is in our DNA, which is why we're the #1 quoting and estimating software in manufacturing.

Want to see why hundreds of job shops choose Paperless Parts? Get in touch with our team today.

Request a Custom Demo

