

# Improve Win Rates and Go from Quote to Order Faster With Paperless Parts and JobBOSS<sup>2</sup>



"With the Paperless Parts/JobBOSS integration, our ability to go from RFQ, to Quote, to Order, to Job has improved significantly as the hand-off of responsibilities is seamless.

As a result, we have been able to keep pace with our record best bookings over the last 6 months, the amount of time needed to train a new employee in quoting has been reduced in half, and the communication with our customers has never been better. Using the integration, we believe we can handle 15% growth in FY2023.

#### **Christian Cortez, Head of Engineering**



# Nobody likes double data entry.

JobBOSS2 users can save time, turn quotes around faster, and reduce manual data entry when they integrate their ERP with the #1 Quoting and Estimating platform for job shops. With two-way import/export functionality between Paperless Parts and your ERP, you can:

- ✓ Quote faster by automatically importing critical information from JobBOSS<sup>2</sup> into Paperless Parts such as customer lists, raw material pricing, work center rates, outside services, and more.
- ✓ Once an order is won, reduce human error and prevent costly mistakes by automatically exporting all relevant information, including bill of materials and routing information, from Paperless Parts into your ERP.
- ✓ As strategic partners, ECI and Paperless Parts have committed to futureproofing the integration between their supported platforms. As we innovate together, our customers reap the benefits.

Line Items 🕑 Header Avail	able Addresses   Comments	User-Defined Shipmer	nts 🗿				
General							
Order Number:	7212			Order Date:	11/0	02/2022	
Quote Number:				P.O. Number:	PO1234		
Customer Code:	PARTSCOR - 7			Order Total:		\$7,610.00	
Customer Name:	Parts Corporation			Order Status:	Open		
neltems							
+ Add Row Q Search	+ New Part + Q Details +	🖒 Split Job 🔒 Delet	e 🕴 🖉 🕶				*

# The Most Powerful and Flexible Quoting Solution

# **Centralized Quote Management**

Never miss an opportunity with complete visibility into your quotes.

# **ITAR & CMMC Compliance**

Provide the utmost level of security for you & your customers' data through our ITAR registered & CMMC compliant platform.

# **Advanced Analytics**

Analyze multiple layers of data to prioritize quotes, price smarter and boost profit margins.

# **Digital Quotes & Payments**

Win more business with a seamless customer checkout experience.

#### **Automatic BOM Generation**

Easily manipulate bill of material structures to save hundreds of clicks in your ERP.

# **Geometric File Interrogation**

Detect 62+ different geometric attributes in a 3D CAD model to better inform your pricing formulas.

## 2D & 3D CAD File Viewer

View PDFs & 3D CAD files without native CAD software.

#### **DFM Warnings**

With automatic Design for Manufacturability (DFM) warnings, you'll catch mistakes before they cost you.

#### **Bi-Directional Integration with Your ERP**

Eliminate the guesswork with live sync statuses & import/ export progress between Paperless Parts & your ERP.

## **Multi-Component Nesting**

Unfold and nest multiple part files on the same sheets to quickly calculate optimized material & labor costs.

## **Collaboration and Workflows**

Securely communicate questions & action items with employees, vendors & customers.

# Product Manufacturing Information (PMI) on Model-Based Definition Files

Extract & display PMI directly in your browser.

Want to see it in action? Check out the Paperless Parts & JobBOSS<sup>2</sup> integration by <u>watching a short demo video</u>, or <u>request a custom demo</u> today.