A New Era of Quoting at [Company Name]: What Our Investment in Paperless Parts Means for Our Customers

At [company name], it’s our mission to provide our customers with the highest quality service, products, and security. That starts from the moment you send us an RFQ to the moment you receive your product. Our recent implementation of Paperless Parts’ ITAR-registered, CMMC-compliant, modern quoting and collaboration platform will help us live out that mission and provide our customers with the best buying experience possible.

Like many shops, [company name]’s quoting process was highly manual. With Paperless Parts, we’ve now streamlined the entire purchasing experience for our customers.

Benefits of Paperless Parts

* **Faster quote turnaround:** Since Paperless Parts streamlines much of the administrative steps involved in setting up, building out, and sending a quote, we can review your RFQs more quickly and turn quotes around faster.
* **Secure, transparent communication:** The Paperless Parts platform offers the power of a cloud-based solution combined with the highest level of cybersecurity in line with new CMMC regulations. They also operate via AWS GovCloud: the same servers used by the DoD. You can now communicate instantly with our team via the platform’s free, secure chat tools throughout the quoting process.
* **Contextualized manufacturability feedback:** Paperless Parts automatically flags manufacturability warnings to help our team better predict project timelines. That predictability gets even more accurate when we receive a model; the platform’s geometry-driven engine can instantly determine things like fastener availability or area size for anodizing. It may also reduce the cost of programming and, ultimately, the final price presented in the quote.
* **Quotes customized to your unique needs.** Our former quoting methodology inherently created a black box that offered little visibility into our prices. Paperless Parts offers a digital quote experience that allows you to review pricing directly alongside your part files, displaying quantity breaks and expedite options right on the page. You can then either instantly make a purchase or submit a PO. We can also export quotes to custom formats based on your unique requirements.

[insert image of an example of a digital quote]

With Paperless Parts, we have enabled our team to respond to our customers' needs faster than ever before. From seamless collaboration and real-time feedback on manufacturability to consistent and accurate quotes delivered in record time, we are thrilled to offer our customers an unparalleled experience.

Want to experience the power of Paperless Parts firsthand? We invite you to submit an RFQ today.

[Link to RFQ form]